



VIRTUAL WATER TRADE, ECONOMICS, AND ENVIRONMENTAL POLICY

Guillaume Gruère

OECD Environment Directorate



From concept to application

- **Virtual water:** “water contained in the food that the region imports” (Allan 1998)
- Linked to the concept of **water footprint**
- Subject of a **growing number of papers**

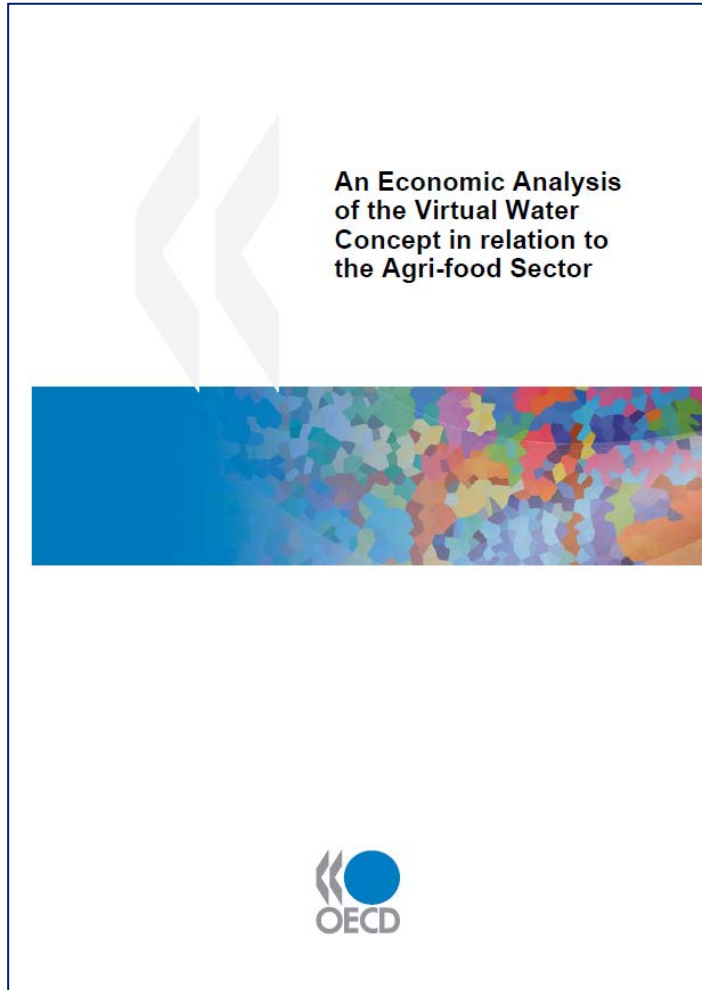


Two questions:

1. Does virtual water trade make economic sense ?
2. Usefulness of the concept in policy?



Method



- Largely based on Wichelns (2010)
<http://dx.doi.org/10.1787/9789264083578-8-en>
- Additional recent articles and papers from the literature



1.A. Trade economics' perspective

Positive aspect: Is virtual water trade linked to water resources?

- **Ongoing theoretical discussions**
 - **Ricardo model:** technology differences
 - Wichelns (2010): absolute not comparative advantage vs. Reimer (2012)
 - **Heckscher-Ohlin models:** endowment differences
 - HOS: not valid as such (Ansink 2010;Lenzen et al. 2012)
 - HOV : hypothesis verified (Reimer 2012)
 - **Ricardo-Viner model :** specific factor model
 - With land fixed, hypothesis confirmed (Coussin 2012).

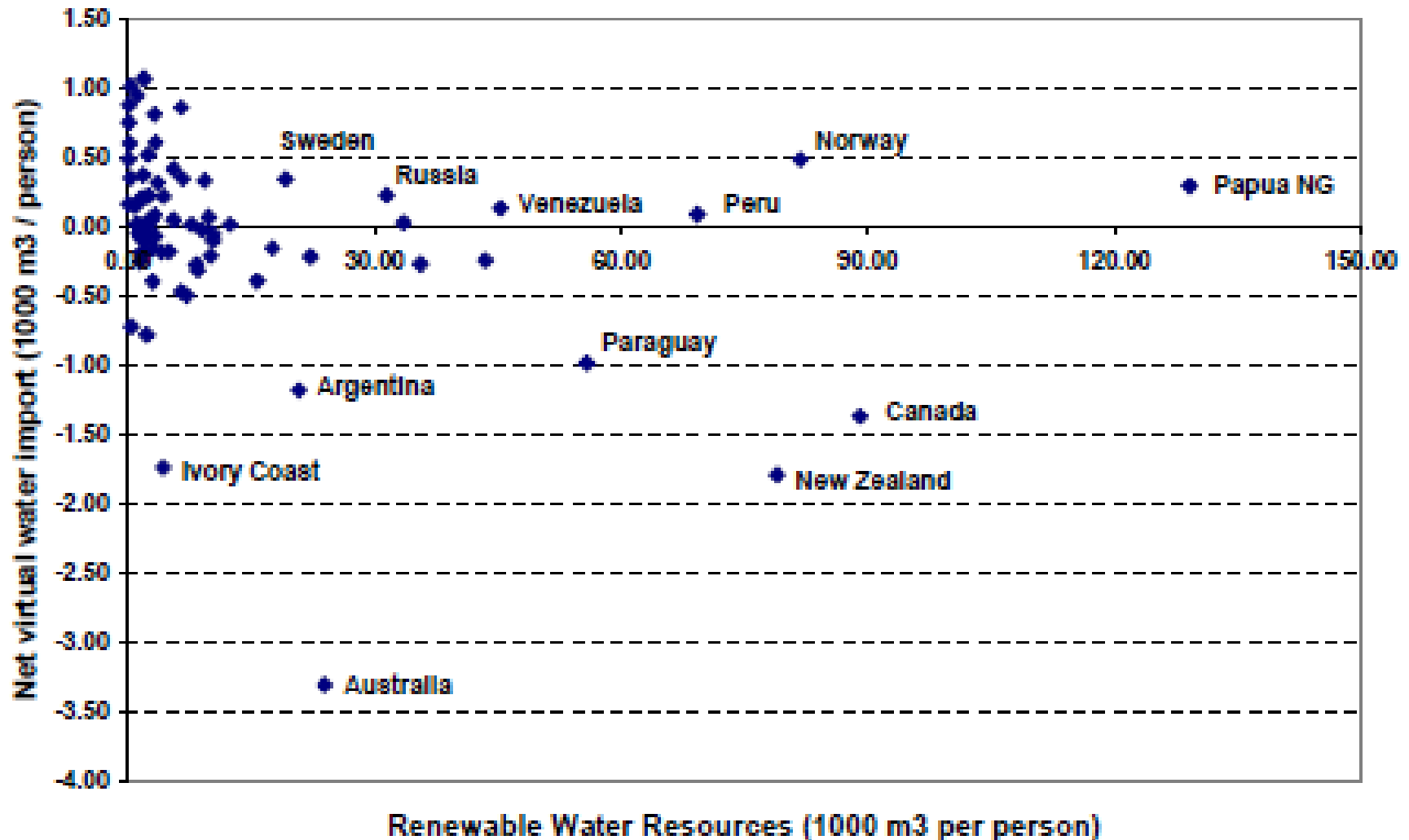


Empirical evidence

- **Not supportive of link**
 - **Except when considering other factors**
 - Capital, arable land, scarcity (Ansink 2010, Coussin 2012, Kumar and Singh 2005)
 - **Or specific goods and countries**
 - Grain imports for water scarce countries (Yang et al. 2003)

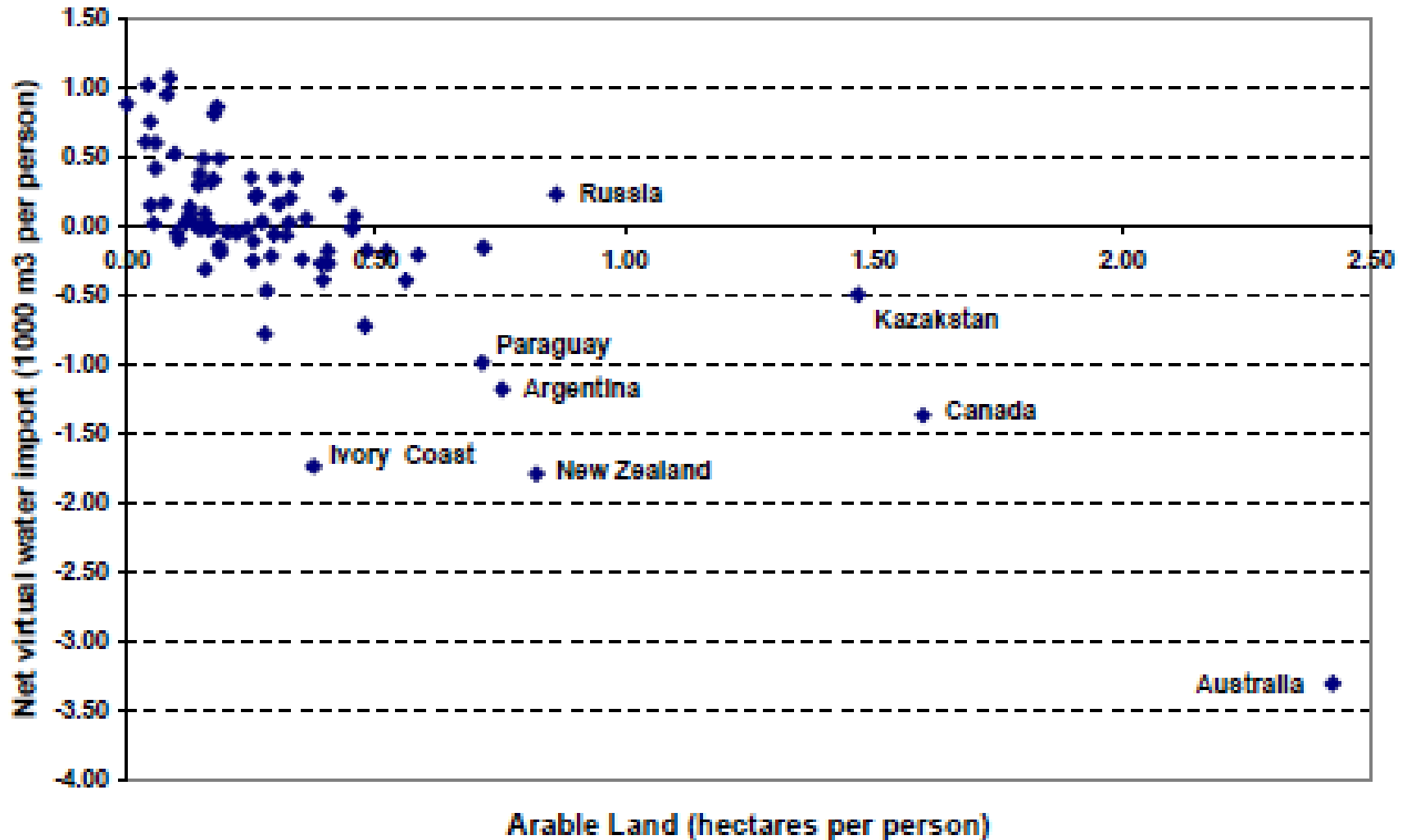


Water endowment not a good explanatory factor for net virtual water import (Wichelns 2010)





Arable land is a better pick





Normative aspects

- Can trade create water savings?
 - 5% “saved” (Hoekstra 2010)?
 - Will not redress inequalities (Seekell et al. 2011)
 - Concept is “vague, inconsistent and paternalistic” (Gawel and Bernsen 2011)
- Water quantity is not a good proxy for the opportunity cost of water resources
 - Reverse examples South Africa/SADC (Dabrowski et al. 2008)
 - Policy differences matter: irrigation subsidies (Wichelns 2010)



1.B. Environmental economics' perspective

- **Looking for first-best solutions**
 - Subsidiarity (WWF-SDC 2010, Wichelns 2010)
- **Finding the right value for the resource**
 - Pricing water is essential as a market signal
- **Embedded water quantity is not a good signal for water resource valuation and management**

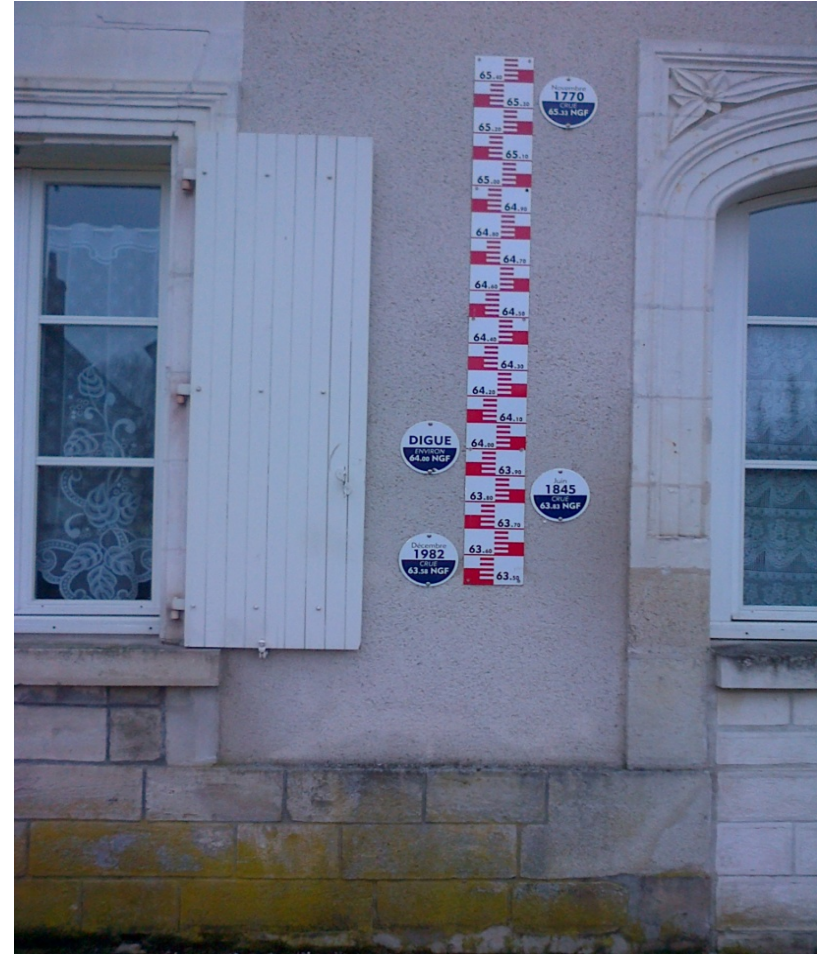


2. Moving towards policy?

- **A useful concept to raise the issue of water use**
 - Good for communicating imbalances, hotspots and management tool (Rulli et al 2013, WWF-SDC 2012)
- **But not a valid environmental policy indicator**
 - Not based on a legitimate conceptual framework (Wichelns 2010)
- **Limited role to play in policy**
 - “Leads to inefficient and ineffective policy” suggestions (Gawel and Bernsen 2011): labels, tax, quotas hard to justify.



Opportunity costs and variations do matter



Thank you for your attention!



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