

### **Energy and Infrastructure :**

Any deals in energy and infrastructure up to £1BN – example Bioplant, EfW Battery, Solar, Wind – ideally on a platform play and the bigger the better within UK and Europe. Genuinely no limit on this. Think data centres/airports/ hydro etc etc

These can be debt or equity or a highbred.

VC Sectors can be seed/Series A or B of interest include:

- Carbon management, utilization, and storage, including direct air capture
- Renewables and energy storage
- Greenhouse gas emissions detection and reduction
- Energy efficiency
- Nature-based greenhouse gas mitigation
- Digital solutions
- Greenhouse gas tracing and trading
- Hydrogen and ammonia value chains
- Synthetic renewable fuels
- Water and air quality

### **Industrial**

- Upstream
- Downstream
- Additive Manufacturing
- Robotics and Automation

### **Indicative example of a PE potential interest:**

We are currently in touch with a leading global private equity firm with a long track record of investing in and growing companies across Europe, the Americas, and Asia with over \$160 billion in assets under management. They focus on high-quality businesses with strong management teams and proven cash flow generation, typically pursuing investments in the range of \$250 million to over \$1 billion in enterprise value. This PE which is US origin is familiar with the eastern Mediterranean as well as Europe and is conscious that there are only a few unicorns at that size point. Therefore, their typical investment size for platforms is \$50 million with significantly smaller for bolt-on acquisitions. Their investment approach emphasizes partnership with founders, family-owned businesses, and corporate carve-outs, as well as value creation through operational improvement, international expansion, and digital transformation. They are primarily majority control investors and their strategy is focused on building lasting value in partnership with management teams, typically targeting businesses with strong cash flows, defensible market positions, and scalable platforms.

They've made significant investments across a number of sectors, including:

**Food & Consumer Products: Backed premium food and beverage brands, contract manufacturers, and specialty ingredient suppliers. Notable examples include:**

- A global chilled food manufacturer with a portfolio of household-name brands.
- A European pet food company focused on high-quality nutrition and direct-to-consumer distribution.
- Software & Technology: Invested in both enterprise software and vertical SaaS companies, often with recurring revenue models and opportunities for international growth. Representative investments include:
  - A global leader in governance, risk, and compliance software.
  - A multi-vertical B2B software platform with deep penetration in the industrial and service sectors.

**Logistics & Supply Chain: Focused on asset-light and technology-enabled logistics businesses that benefit from structural tailwinds such as e-commerce and supply chain digitization. Example investments:**

- A leading freight forwarding and customs brokerage platform operating across Europe and Asia.
- A last-mile logistics provider serving major retail and e-commerce clients.

**Pharma & Healthcare: Invested in specialty pharma, CDMOs, and healthcare services companies with strong regulatory and technical capabilities. Examples include:**

- A top-tier European pharmaceutical manufacturer focused on sterile injectables and complex generics.
- A contract development and manufacturing organization serving global biotech and pharma clients.

If you're aware of any companies in these sectors that might be exploring growth capital or a full or partial sale, we would love to discuss further. We would be happy to collaborate.