



## Texas Water Technology Investor Forum 2016 Statewide and Regional Strategies

### InvestH2O: The Texas Water Tech Investor Forum

With 250 attendees, 10 panels and roundtables, 7 keynote speakers, 40 technology companies, 30 investor convened on June 16-17 2016 for the 2<sup>nd</sup> annual forum – and within 24 hours 5 investments were in the works! From 2015's inaugural event to now, InvestH2O and AccelerateH2O have sought to connect the best minds, products, and resources with immediate and near-term market demand. Post forum activities and next steps are underway, including plans for half-day "Tech Days" with investors and technology representatives, market-intelligence webinars, and customized briefings. Please join the following InvestH2O sponsors and partners by completing an Investor Profile found on [www.InvestH2O.com](http://www.InvestH2O.com)



*John T. Montford*



## Market Intelligence and Actionable Investment

AccelerateH2O's **InvestH2O Forum** is pleased to offer the opportunity to join with the best water experts in and beyond Texas to invest in a portfolio of vetted opportunities in the water technology market. We provide:

1. Review and Assessment of:
  - Technical capabilities and risks
  - Business plan due diligence
  - Management and leadership viability
  - State, national, and other applicable market demand
  - Growth and Exit strategy
  - Requests for Resources (partnerships, funding, licensing)
  
2. Neutral third party assessment process includes:
  - Subject matter vetting by industry, engineering, academic and end user expertise.
  - Demonstration Hubs and Pilot Sites meeting State rule and regulatory approval standards.
  - Commercialization investment syndication and/or co-investment strategies.
  
3. Services and Support to Investor Forum Members
  - Upon completing the confidential *Investor Profile*, matching and alignment of targeted, vetted investment opportunities
  - Presentation via alerts, online webinars, and in-person meetings
  - Inclusion in Technology Showcase and Innovative Demonstration events
  - Customized market research, intelligence, and expert advise
  - Syndication, co-investment scenarios per requests, interests

## AccelerateH2O's Assessment and Commercialization Partners

We have assembled a highly regarded network among non-profit, university, industry, and business assistance subject-matter-experts specializing in the commercialization of water technologies. Our ever-expanding network includes:

### Opportunity-Triage Network:



### Research, Demonstration, and Evaluation Partners:



### Investment Advisory and Market Analytics:

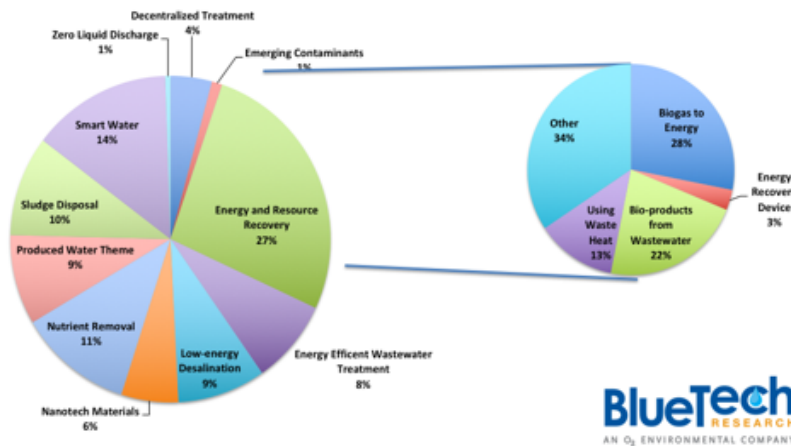


## Example of Intermediate and Near Term Opportunities

There are a multitude of investable water technologies that will benefit from the results of InvestH2O and the Investors Forum actions.

Whether its brackish desalination, oil /gas produced waste, irrigation conservation, or smart 'data/information/sensor technologies - physical treatment and reuse opportunities stand out as areas with the most investment and acquisition activity in national and global water technology markets.

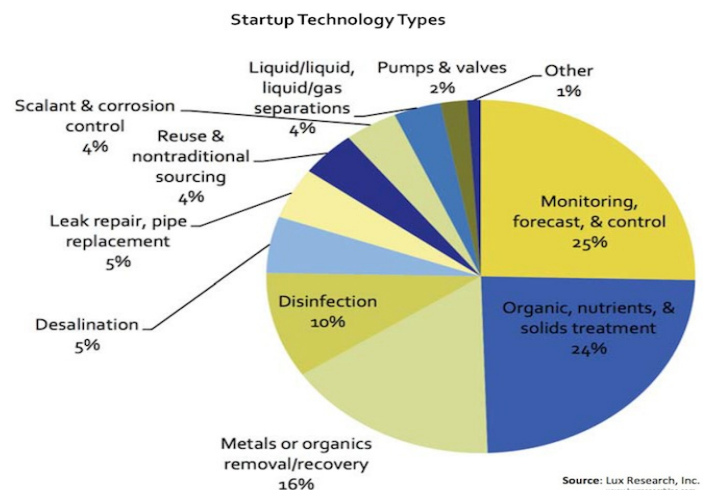
### Water Investment Activity – Mapped by Themes



Additionally, market demand for improved membrane, thermal sludge treatment, reverse and forward osmosis, non-membrane and bio-organic filtration, nano-coagulation and vortex separation technologies are currently in demand among industrial end users. The energy-water technology market includes several mobile, on-site, and water reclamation products and services that serve the well-head, the engineering and technical staff, as well as

adjacent communities and non-energy related sectors.

Further, The Texas Water Development Board (TWDB) estimates brackish water resources exceed 2.3 billion-acre feet throughout the state. TWDB is actively pursuing statewide brackish groundwater production zones to develop these resources. In order to put this water to beneficial use, multiple water technologies will need to be demonstrated and deployed to meet forecasted demand.



## About AccelerateH2O



Water is an ongoing challenge for Texas. One way to meet the challenge is to use the world's best technologies to make all sources of water go farther, but there are barriers keeping that from happening. We are focused on overcoming limitations to innovating water and the deployment of technology to address critical challenges for citizens, consumers, businesses, and communities. The Texas Water Technology Accelerator was established as a statewide initiative under the Texas Research & Technology Foundation, a Texas 501c3 non-profit, to break through barriers and put the world's best technologies to work. More about AccelerateH2O can be found at [www.accelerateH2O.org](http://www.accelerateH2O.org).

AccelerateH2O's [Texas Water Innovation Clearinghouse](#) (within our website) has been launched to provide unique data, information and connections to the state's water technology community. Within this clearinghouse is a web based password protected investor 'community' providing reports, updates, and deal flow for accredited investors. All members of the Investor Forum have immediate access to alerts, and on-going investment news via the Clearinghouse.

Materials, presentations, and reports from the June 16-17 2016 (and the 2015) investor forum can be found at [www.investH2O.com](http://www.investH2O.com). In the contact section, please find an Investor Profile for completion, or contact us at (800) 708-0478.