



Egma

Studio Associato di M. Gandola & E. Bana
Consulenze ecologiche - "Epiclesi dell'acqua"

COMPANY PROFILE

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Dear Sirs,

we wish to introduce to you **EGMA Studio Associato**.

It is the result and the synthesis of more than 30 years experience in the water treatment sector in general, in particular in the ion exchange process and in membrane technological systems. **EGMA Studio Associato** is professionally known in the market and its technological level is particularly advanced.

EGMA Studio Associato offers a package of extremely diversified highly professional services, matched with a technical-specialist activity which enables us to find innovative solutions to the ecological-environmental problems which customers have to face.

Here below please find a summary of the services and the activities which are available:

EGMA ACTIVITIES & SERVICES

- *Feasibility Studies*
- *Design and Plant Sizing*
- *Design Deoiling Coalescer Filters with Oleophilic Resin*
- *Revamping of Existing Plants*
- *Plant Start up*
- *Special Applications and Process Studies*
- *Specialist Technical Assistance for Ion Exchange, Reverse Osmosis- EDI, etc.*
- *Diagnosis and Troubleshooting*
- *Technical Training*
- *Test Run and Coordination of Research Activities*
- *Organization of Exhibitions, Conventions- Action Marketing*
- *Scientific Divulcation*
- *Writing of Articles on Specialized Magazines*
- *Promotion in Universities*
- *Writing of Articles for Meeting and Conventions*
- *Promotion of the Ion Exchange in the various industrial fields*

Between the above mentioned activities, **EGMA Studio Associato** puts particular attention to the IER's Special Applications, by know-how and specific experiences of its technicians, that are growing up in the most important American Companies Ion Exchange Resins Manufactures.

In fact, **EGMA Studio Associato** has adequate knowledge of the Italian Market in term of Special Applications, available volume 3000 m³ approx. of IER's, using by more then 250 End-Users present in 30 different Market Segments at least.

However **EGMA Studio Associato** can offer, when required, specific activities for Market Analysis Sector by Sector, in order to promote Marketing Support to the correct IER's volume evaluation in different Market Segments.

Thanks to our modern structure, **EGMA Studio Associato** can grant its customers a fast and efficient specialised technical support in Italy and abroad.

Our philosophy is in fact to have a continuous feedback with our customers in order to constantly propose quick and valid advanced technical solutions, in accordance with the most specific needs. This *modus-operandi* creates a real partnership relation with our customers, where the service supplied is an integrant part of the relationship and of the mutual satisfaction.