



## **Welcome to EuroAsian Consulting Network**

### **Clean, Safe, Affordable Drinking Water Group**

**Vivek Nagpaul**  
Director

An Initiative of V Nagpaul & Associates India  
& EuroAsian, Netherlands



## About Us & Our Network

### **EuroAsian, Breukelen, Netherlands**

- Event Management: Conferences, workshops, training, education and business missions
- Partnership Consulting: Academia Relations, Industry Relations, Government Relations
- Career Management: Academic positions, Industry positions, Services positions, Start-ups.
- Programme Management: Development, Promotion, Delivery and Evaluation of Courses, Workshops, Conferences
- Recruitment : Student recruitment, campus recruitment, faculty recruitment, speaker recruitment.

### **V Nagpaul and Associates, Lucknow, India**

- Funding: Consultant to companies and academia organisations as well as scientists to secure funding for research, as well as CSR funds, grants and subsidies to grow the business.
- Career: Consultant to educational organisations to engage with industry to help arrange internships and placements in India, UK, Germany, Netherlands, Canada and USA
- Academic Entrepreneurship: Consultant to Academia and Government to set-up Universities, B-Schools, Corporate Academies, Vocational Education and Skill Development Ventures with international partners.
- Capacity Building: Organize management and faculty development workshops and conferences on themes related to developing and managing collaborations, new ventures and human resources

### **Our Consulting Network**

- Initiated in 1985 at Kolkata, India we have a global network of over 10k professionals in 89 countries, most of whom have participated in our programmes or with whom we have collaborated.

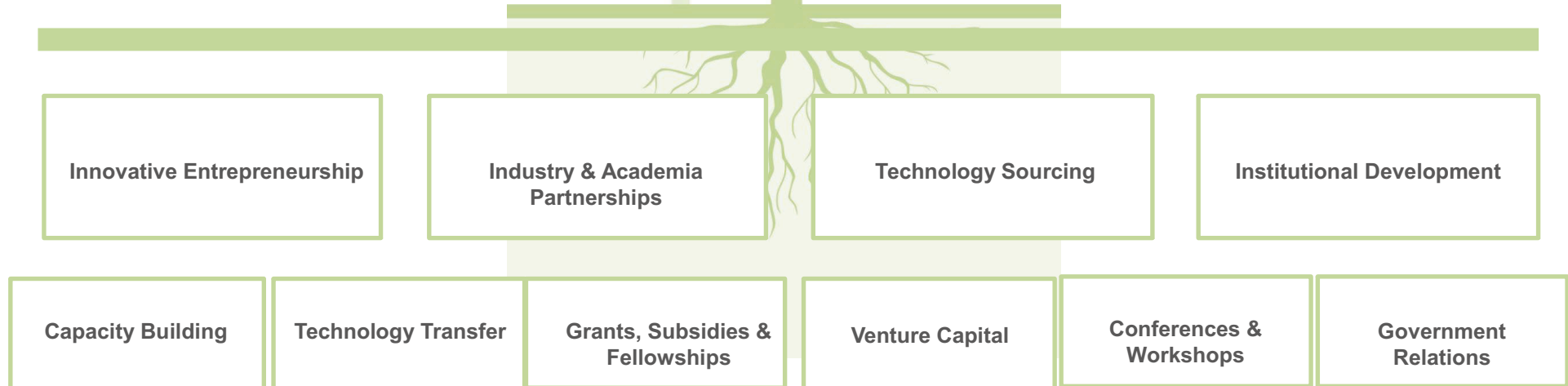


Initiated in 1985 by Vivek Nagpaul, EuroAsian Network today is an international consulting network of over 10k+ innovators, entrepreneurs, CEOs, University Presidents, Deans, Directors, Policy Makers, Opinion Makers, Government and International Trade Representatives as well as NGOs and activists.



## **EuroAsian Industry and Knowledge Network**

- Representation in 89 countries
- High-level links with 2500+ organisations (Industry, academia, government, others)
- 8500+ participants in our courses, conferences and workshops
- Projects completed in India, Netherlands, UK, France, Spain, Germany, Ireland, Poland, Belgium, Australia, Italy, USA.

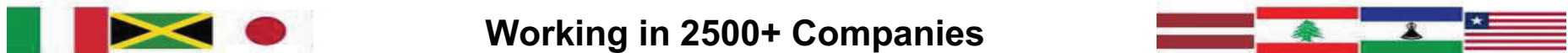




## Our Knowledge and Industry Network



**Active High-Level Contacts in 89 countries**



**Working in 2500+ Companies**



**Senior Management contacts with 1000+ academic institutions**

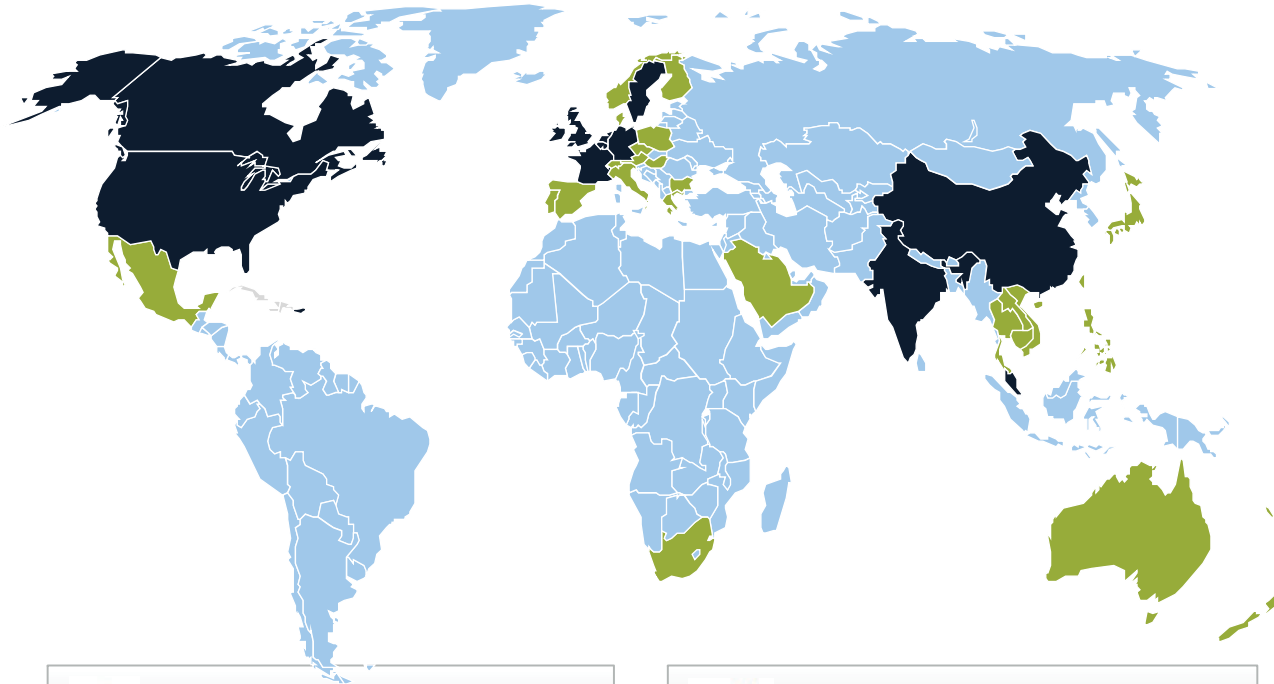


**Links with government, industry associations, NGOs**





## Our Services



### Trade Missions, Conferences and Workshops in Asia, Australia & Gulf

#### India:

Bangalore  
New Delhi  
Ahmedabad  
Chennai  
Mumbai  
Hyderabad  
Pune  
Kolkata  
Jaipur  
Lucknow  
Noida  
Gurgaon  
Goa  
Ghaziabad

#### Australia:

Sydney  
Melbourne  
Canberra  
Brisbane

#### New Zealand:

Auckland  
Wellington

#### UAE:

Dubai  
Abu Dhabi

#### Nepal:

Kathmandu

#### China:

Beijing  
Dalian  
Lanzhou  
Guangzhou  
Hong Kong  
Shanghai  
Shenzhen

#### Singapore:

Singapore

#### Thailand:

Bangkok

#### Nepal:

Kathmandu



### Lead Companies

#### EuroAsian Netherlands:

Founded in 2005, EuroAsian provides a **full-service** solution for your learning and career development needs and is a consulting network of choice for setting up Universities, Corporate Academies, Training Institutes and new Courses.

#### Nagpaul Associates India:

Founded in 2007 Nagpaul Associates is your **one-stop** option for developing your business, organization and human resources in India. We are a partner of choice for industry, academia and government in arranging learning and career events across India.



### Training & Development Programs in Europe

#### Netherlands:

Amsterdam  
Rotterdam  
The Hague  
Maastricht  
Nijmegen

#### Belgium:

Brussels  
Antwerp

#### France:

Paris  
**Germany:**  
Berlin  
Frankfurt  
Hamburg  
Munich  
Nordhausen

#### Spain:

Barcelona  
Sevilla

#### UK:

London  
Oxford  
**Austria:**  
Vienna



### Training & Development Programs in the Americas

#### USA:

New York  
San Francisco  
Chicago  
Los Angeles  
Boston  
Atlanta  
Miami

#### Canada:

Edmonton  
Vancouver  
Victoria  
Ottawa  
Toronto  
Montreal

#### South America:

Sao Paulo  
Bogota  
Mexico City  
Rio de Janeiro  
Caracas  
Buenos Aires  
Brasilia

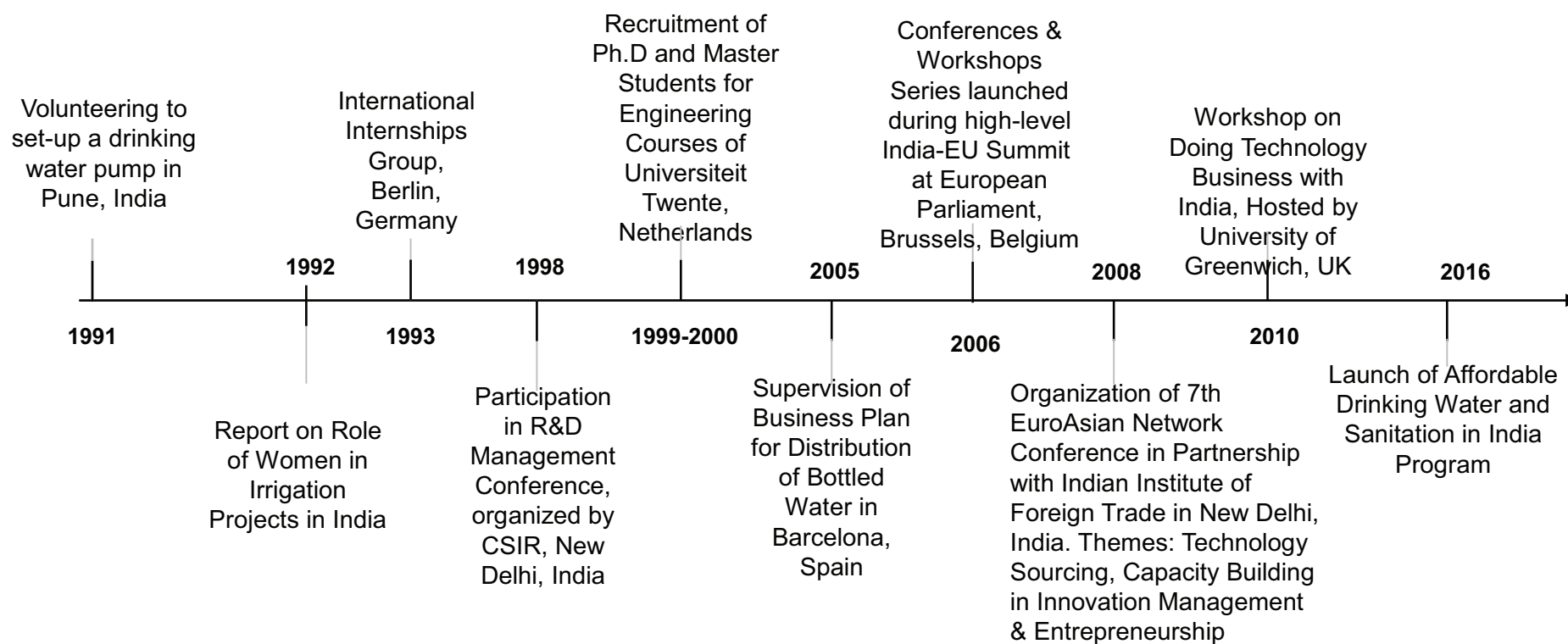


## Our Knowledge & Industry Groups

1. **Clean, Safe and Affordable Water** – Help Access Funding, Technology, Talent, Set-up and Grow Companies
2. **Banking & Finance** - Executive Education, Venture Capital, Internships, Career Management, Mediation
3. **Industry-Academia Interface** - Course Selections and Admissions, Internships, Placement, Consulting Projects
4. **Entrepreneurship** - Incubation, Business Plan, Valuation, Valorisation, Investment Banking, Internationalisation
5. **Talent Management** - Assessment, Acquisition, Development, Engagement, Retention & Utilisation
6. **Faculty** – Sourcing, Development & Deployment, Training, Curriculum Design, Teaching Skills, Research, Exchange
7. **Leadership** - Assessment, Acquisition, Development, Engagement, Retention & Utilisation, Coaching
8. **Strategic HR**- HR Plan, Strategy, Executive Coaching, Faculty Development, Courses, Workshops, HR Conclaves
9. **IT Enterprise** - Technology Sourcing, IT Collaborations, Venture Creation, Business Incubation
10. **Student**- Recruitment, Course Selection, Skill Training, Coaching, Mentoring, Internships, Placements, Study Trips
11. **Study Trips** – Learning Journeys, Workshops, Industry Visits, Educational Visits, Trade & Education Missions
12. **Learning & Development** – E-learning, Recruitment, Education, Training, Coaching, Deployment
13. **Executive** – Education, Recruitment, Assignments, Sabbaticals, Volunteering, Training, Development, Outplacement



## Short-List: Drinking Water, Sanitation, Technology Sourcing & Capacity Building Projects





## Our Activities and Events in India

### Our Activities & Events

- Setting-up business schools
- Executive course selection, workshops
- Faculty development programmes
- Feasibility studies for new Universities
- Student recruitment and placement
- Career counselling, transition, acceleration
- Developing international exchange programs
- Organizing conferences and workshops
- Arranging internships, short courses, visits
- Helping find funding, venture capital
- Mentoring owner/managers of MSMEs
- Innovative Entrepreneurship Workshops & Talks
- Full-Service Event Management
- Organizing Trade and Education Missions
- Branding and Marketing Universities
- University relations, research & recruitment
- Industry relations, research and placement
- Upcoming Missions, Workshops and Conferences  
(Sept and Dec.2016 in New Delhi, Mumbai, Pune, Bengaluru, Hyderabad, Lucknow)





## Our Community in India at a Glance



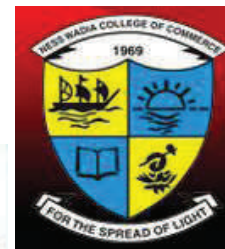
भारतीय प्रबंध संस्थान बेंगलूर  
INDIAN INSTITUTE OF MANAGEMENT  
BANGALORE



JIT JAHANGIRABAD  
INSTITUTE OF TECHNOLOGY



St. Xavier's College, Kolkata  
Established in 1860 A. D.



INTERNATIONAL SCHOOL OF BUSINESS & MEDIA



The Earth Saviours Foundation  
(NGO committed to serve humanity)



भारतीय प्रौद्योगिकी संस्थान रोपड़  
Indian Institute of Technology Ropar



Indian Institute of Technology Delhi



NALANDA  
International Management School



## Short-list Completed Projects in the EU, India, USA and Australia

**Master & Bachelor Course.** Conducted feasibility study for INHolland University of Applied Sciences to start a Master degree course in Horticulture in New Delhi, India

**Professional Development Workshops.** Academic and International Partnerships, Human Resource Management, Cross-Cultural Aspects of Advertising in India, Entrepreneurial Management

**Business Planning.** Supervised development of more than 25 business plans prepared by entrepreneurs as well as by managers of leading companies like Philips Medical Systems, Univé, ING bank.

**Setting-up Universities, Business Schools and Corporate Academies.** Advised 4 educational chains and real estate groups from India, 4 universities and one Municipal government from Netherlands to set-up universities, business schools and new courses in partnership with Indian, Australian, US and European universities.

**Management Education & Training.** Taught and trained over 3000 managers and students from over 1000 companies, government and NGOs from Europe, USA and Asia in various topics of HR, Communication, Strategy, Entrepreneurship, Network, Leadership, Business Development, Team Management etc. at over 30 universities and business schools in EU and India.

**Business Research & Coaching.** Arranged and supervised over 125 learning projects in India and Europe and helped place 50 mid-level and senior level professionals in Netherlands and India. Leadership and career coaching of 26 executives, entrepreneurs and education managers from India, UK, Spain, Netherlands, Poland.

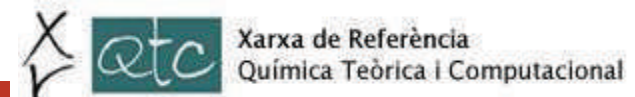
**Student Recruitment & Public Speaking.** Arranged over 20 information and recruitment sessions, 15 management development workshops to promote bachelor, master, MBA, PhD programmes in India, Netherlands, Spain, Italy, UK, Poland and Germany. Participated in over 500 international conferences and events in 35 countries many as speaker.



## Our Community in Europe at a Glance



**PHILIPS**





## Your Knowledge & Industry Partner in EU | Recent Projects

- **Internships:** Marketing, Healthcare, Conferences, Workshops, Irrigation, Engineering, HR, Tourism
- Developing **Industry Partnerships** with Indian Companies
- **Entrepreneurship & Management Conferences:** Amsterdam, The Hague
- **Workshops:** London, Barcelona, Nijmegen, Zwolle, Siedlce, Eindhoven, Grenoble, Valencia
- Implementation of **Global Training Strategies**
- **Business Research** and Feasibility Studies
- **Management Training:** Apeldoorn, Amsterdam, Breukelen, Barcelona
- **Courses:** Nordhausen, Leiden, Barcelona, Kiev, Rotterdam, Amsterdam, Eindhoven, Utrecht
- Setting up **Academic Partnerships;** UK, Spain, Netherlands, Germany, Austria, Poland
- **Study Visits:** Ireland, Italy, Turkey, Germany, France, Sweden
- **Conference Talks:** Netherlands, Spain, UK, Poland, Germany, France
- **Leadership Roundtables:** London, Eindhoven



## Our Consulting, Training & Development Services

**Executive Development.** Communicating Effectively with Indian IT MNCs, Innovative Entrepreneurship, Doing Education Business with India, SME Internationalization to EU, CSR and Business Ethics in India

**Faculty & Management Development.** Academic and International Partnerships, Human Resource Management, Cross-Cultural Aspects of Advertising in India, Entrepreneurial Management

**Business Planning.** Supervised development of more than 25 business plans prepared by entrepreneurs as well as by managers of leading companies like Philips Medical Systems, Univé, ING bank.

**Institutional Development.** Advised 4 educational chains and real estate groups from India, 4 universities and one Municipal government from Netherlands to set-up universities, business schools and new courses in partnership with Indian, Australian, US and European universities.

**Master Courses.** Taught and trained over 3000 managers and students from over 1000 companies, government and NGOs from Europe, USA and Asia in various subjects of Business Administration at over 30 universities and business schools in EU and India.

**Career Acceleration.** Arranged and supervised over 25 internships in India and Europe and helped place 5 mid-level professionals in Netherlands and India. Advisors to 26 professionals and business owners from India, UK, Spain, Netherlands, Poland.

**Educational Branding & Marketing.** Arranged over 20 information and recruitment sessions, 7 management development workshops to promote bachelor, master, MBA, PhD programmes in India, Netherlands, Spain, UK, Poland and Germany.



## **Our International Courses, Conferences, Workshops, Coaching and Training**



**Executive and faculty development through setting and realising stretch goals**



## Our Research, Consulting, Courses, Conferences, Workshops, Coaching & Training

### Entrepreneurship

- Entrepreneur education and training
- Entrepreneur recruitment and development
- Research & Development
- Setting Up Business and Technology Incubators
- Entrepreneurial HRM in Start-ups & Growth Ventures
- Entrepreneurial Management in Small Firms

### Business Development & Supply Chain

- Developing and Managing Collaborations and Ventures
- Team building and client expectations management
- Operations management
- Logistics management
- Marketing plan
- Quality improvement in supply chain and marketing
- Developing & managing joint ventures, mergers & acquisitions

### Leadership

- Leading Change
- Leading Women
- Advanced leadership development programme
- Leading a customer-oriented organisation
- Strategy- The Art of Execution
- Creative thinking

### Human Resource Development

- Talent search
- Talent Management
- Strategic human resource development (HRD)
- Designing learning environments
- Developing & managing joint ventures, M&As

### Business Management

- Entrepreneurial management
- Business planning
- Developing & managing innovative ventures

### Executive Education

- Collaborating with leading IT colleges and IT companies
- Business Partner Search, Transaction and Integration

### Communication & Collaboration

- Cross-cultural aspects of branding & advertising in India
- International communication management
- Media communication
- Internal communication
- Crisis communication management
- Dialogue: creating and sustaining partnerships
- Communication in change management



## **EuroAsian Consulting Network**

**An initiative of EuroAsian Netherlands & Nagpaul Associates India**

**Mr. Vivek Nagpaul**

Managing Partner at V Nagpaul & Associates India  
Founder EuroAsian Netherlands

Wilhelminastraat 5, 3621 VD Breukelen, Netherlands  
Tel. Netherlands: +31 346 250530 (CET)  
E-mail: [vivek01@planet.nl](mailto:vivek01@planet.nl), [nagpaulassociates@gmail.com](mailto:nagpaulassociates@gmail.com)