



Job Description

A Lifecycle Performance Company

Job Title: Technical Director, NA	
Department: Group	Region: North America
Direct Supervisor: Group CEO	Location: New Jersey

Job Summary:

The Technical Director will provide leadership, direction, and strategic vision to successfully develop and deliver the Envirogen technical offering and make strategic and tactical decisions and ensure that these are in alignment with business goals. Their duties include identifying long- and short-term needs and overseeing and leading North American Technical team in everyday operations.

The Technical Director will have demonstrated business knowledge and technical expertise to direct teams in the design, development, and integration of complex systems related to Water and Wastewater treatment projects. This is a vital and innovative leadership role that will drive results, spur growth, and increase the organization's overall efficiency. A leader with proven relevant business and technical development acumen and an established network are critical to the role.

The Technical Director is a critical part of the company's leadership team. They are responsible for developing technical strategies that support and encourage business growth. There is a direct link between a company's technological competencies and capabilities and the realization of its business visions and goals. The Technical Director will work closely together with the Group CEO, CEO, COOs, Group FD and other key management and direct and support engineering functions.

Duties/Responsibilities:

- Leading the technical teams to meet and exceed company objectives
- Develops, implements, and executes a strategic and tactical plan for the organization whilst ensuring achievement of assigned KPIs / metrics with a focus on growing the business in a sustainable manner
- Leads Technical Synergy projects between BUs as well as ensuring practical and effective co-ordination and co-operations between engineering groups
- Collaborates and communicates at all levels of the organization to meet corporate and division goals.
- Ensures compliance and applies technical governance.
- Maintains relevant knowledge of market trends, developments, new technologies, and market conditions pertinent to Water, Wastewater, Environmental, Industrial, or Manufacturing markets and ensures the organization is appropriately positioned to take advantage of market opportunities.

Required Skills/Abilities:

- Strong leadership skills to effectively steer a company's technological efforts and developments
- Strong decision-making skills to make choices that directly impact a company's profitability
- An in-depth understanding of a company's challenges and objectives to effectively align technical strategies
- Excellent organizational skills to successfully coordinate plans
- The ability to think strategically, anticipate future developments and provide technical vision
- Excellent time-management skills and the ability to prioritize tasks to cope with the multifaceted nature of the job



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- A willingness to stay up to date regarding the latest technological advances
- A solid understanding of business processes and functions
- Strong Technical Acumen and visions as well as leadership skills
- Thorough knowledge of the company's policies, procedures, systems, and objectives.
- In-depth understanding of fiscal and human resource management techniques.
- Comprehensive knowledge of compliance requirements and governmental regulations.
- Ability to support sales and marketing strategies.
- Ability to develop operational policies and procedures that are effective and clear.
- Excellent verbal and written communication skills with the ability to create and present comprehensive reports.
- Strong analytical and problem-solving skills with a proven ability to exercise initiative, judgment, and discretion.
- Strong technical writing skills.
- Ability to function well in a high-paced and, at times, stressful environment.
- Presenting reports on a company's technological status, goals and progress
- Identifying technologies that can be used to improve a company's products and services
- Developing and overseeing high-level KPIs
- Assisting in the recruitment, onboarding and training of technical staff
- Tracking, analyzing and monitoring technology performance metrics
- Conducting reviews of products or systems to evaluate their potential value for an organization
- Ensuring that technological processes are in line with relevant laws and regulations as well as business needs

Leadership Competencies:

Experienced in and demonstrates the ability to lead others by communicating effectively, developing others, displaying drive and purpose, managing change, solving problems, and understanding and navigating the organization.

Minimum Job Requirements:

The Technical Director requires extensive experience in multiple business areas and a proven track record of successfully partnering with other executives to drive technological innovation and business growth. In addition, candidates must have experience leading teams, managing budgets, and delivering new products and solutions to market.

- Minimum of a bachelor's degree in, Engineering, Master's degree preferred.
- At least ten years of experience in Water / Wastewater, Environmental, Industrial, or Manufacturing markets.
- A comparable record of leadership experience is required.
- Proven experience in growing a water business



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- Strong oral and written communication, analytical and problem-solving skills.
- Self-starter who is organized and will collaborate with technical and administrative teams to produce deliverables on time and achieve revenue targets.
- Ability to exercise a wide degree of creativity and latitude, yet detail-oriented with the capacity to produce final sound deliverables for commercial and technical purposes.
- Ability to travel domestically and internationally, prospect, present the company and its offerings and attend sessions at Envirogen offices.

ACKNOWLEDGMENT OF REVIEW

Employee Name:	Hire Date:
Supervisor Signature:	Date:
Employee Signature:	Date:

ACCOMODATION REQUEST [POST HIRE]

I have read and understand the physical requirements of the role and	
I can complete the physical requirements without accommodations.	_____ Employee Signature
I am requesting accommodations. (Please contact HR)	_____ Employee Signature